

APPLICATION FORM
(FOR RESIDENT APPLICANTS)

MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED
CIN: L65921MH1991PLC059642; Website: www.mahindrafinance.com
Credit Rating: 'CARE AAA (Triple A); Stable by CARE and IND AAA; Stable' by India Ratings

ASBA APPLICATION
FORM

ISSUE OPENS ON : FRIDAY, JANUARY 4, 2019
ISSUE CLOSES ON : FRIDAY, JANUARY 25, 2019*

*For details of early closure or extension of the Issue, refer page 25 of the Abridged Prospectus

Mahindra FINANCE

To,
The Board of Directors,
MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED

Application
Form No. **30747073**

PUBLIC ISSUE BY MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED (THE "COMPANY" OR THE "ISSUER") OF SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES ("SECURED NCDs") AND UNSECURED, SUBORDINATED REDEEMABLE NON-CONVERTIBLE DEBENTURES ("UNSECURED NCDs") OF FACE VALUE OF ₹ 1,000/- EACH (THE "DEBENTURES" OR THE "NCDs") VIDE SHELF PROSPECTUS AND TRANCHE I PROSPECTUS DATED DECEMBER 21, 2018.

I/we hereby confirm that I/we have read and understood the terms and conditions of this Application Form and the attached Abridged Prospectus and agree to the 'Applicant's Undertaking' as given overleaf. I/we hereby confirm that I/we have read the instructions for filling up the Application Form given overleaf.

LEAD MANAGER/ CONSORTIUM MEMBER/ TRADING MEMBER / CRTA / CDP STAMP & CODE EDELWEISS SECURITIES LTD. 01 / 121	SUB-CONSORTIUM MEMBER / BROKER'S STAMP & CODE Kotak Securities Ltd. 01/0673-9	SUB BROKER/AGENT'S CODE 5150	SCSB BRANCH STAMP & CODE	SCSB / BANK BRANCH SERIAL NO.	REGISTRAR'S / SCSB SERIAL NO.	DATE OF RECEIPT
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1. APPLICANT'S DETAILS - PLEASE FILL IN BLOCK LETTERS (Please refer page no. 13 of the attached Abridged Prospectus)

First Applicant (Mr./ Ms./M/s.) _____
Date of Birth [D][M][Y] [M][Y][Y] Name of Guardian (if applicant is minor) Mr./Ms. _____
Address _____ Pin Code (Compulsory) _____
Tel. No. (with STD Code) / Mobile _____ Email _____
Second Applicant (Mr./ Ms./M/s.) _____
Third Applicant (Mr./ Ms./M/s.) _____

2. INVESTOR CATEGORY (Please refer overleaf) Category I Category II Category III Category IV Sub Category Code (Please refer overleaf)

3. PLEASE PROVIDE APPLICANT'S DEPOSITORY DETAILS (Please Refer to page 13 of the Attached Abridged Prospectus) For NSDL Enter 8 Digit DP ID Followed By 8 Digit Client ID / For CDSL Enter 16 Digit Client ID

NSDL / CDSL

4. INVESTMENT DETAILS (For details, please refer Issue Structure overleaf)

Series	I	II	III	IV
Frequency of Interest Payment	Annual	Annual	Annual	Annual
Minimum Application (In multiples thereafter)	₹ 10,000 (10 NCDs) across all Series collectively and 1 NCD thereafter			
Face Value of NCDs (₹/ NCD) / Issue Price (₹/ NCD)	₹ 1,000			
Tenor	39 months	60 months	96 months	120 months
Coupon (%) for NCD Holders in Category I and Category II	9.00	9.10	9.20	9.35
Coupon (%) for NCD holders in Category III and Category IV	9.05	9.15	9.30	9.50
Effective Yield (per annum) for NCD holders in Category I & II	9.02	9.12	9.21	9.35
Effective Yield (per annum) for NCD holders in Category III & IV	9.07	9.17	9.31	9.50
Nature of Indebtedness	Secured	Secured	Secured	Unsecured
Redemption Amount (₹/NCD)	₹ 1,000			
No. of NCDs applied for				
Amount Payable (₹)				
Grand Total (₹)				

5. PAYMENT DETAILS

ASBA A/c. Holder Name _____ ASBA Bank A/c No. _____
Amount Paid (₹ in figures) _____ (₹ in words) _____
Bank Name & Branch _____
(in case Applicant is different from ASBA A/c. Holder)

5A. PAN & SIGNATURE OF SOLE/ FIRST APPLICANT	5B. PAN & SIGNATURE OF SECOND APPLICANT	5C. PAN & SIGNATURE OF THIRD APPLICANT	5D. Signature of ASBA Bank Account Holder(s) (as per Bank Records) I/We authorize the SCSB to do all acts as are necessary to make the Application in the Issue.	LEAD MANAGER'S / CONSORTIUM / SUBCONSORTIUM MEMBER'S / BROKER'S / SUBBROKER'S / TRADING MEMBER'S / SCSB / CRTA / CDP BRANCH'S STAMP (ACKNOWLEDGING UPLOAD OF APPLICATION IN STOCK EXCHANGE SYSTEM) (MANDATORY)
PAN	PAN	PAN	1) _____ 2) _____ 3) _____	
Date : _____, 2019 Furnishing PAN of the Applicant is mandatory. Please refer page no. 13 of the Abridged Prospectus.				

TEAR HERE

Mahindra FINANCE

MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED

Acknowledgement Slip for Lead Managers/
Consortium Members/Sub-Consortium Members/
Brokers/Sub-Brokers/Trading Members / SCSB's / CRTA / CDP

Application
Form No. **30747073**

DPID/ CLID	PAN								
Amount Paid (₹ in figures)	Bank & Branch	Dated _____ 2019		Date, Stamp & Signature of SCSB Bank (Mandatory)					
ASBA Bank A/c No.									
Received from Mr./Ms. /M/s.									
Telephone / Mobile	Email								

TEAR HERE

PUBLIC ISSUE BY MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED (THE "COMPANY" OR THE "ISSUER") OF SECURED REDEEMABLE NON-CONVERTIBLE DEBENTURES ("SECURED NCDs") AND UNSECURED, SUBORDINATED REDEEMABLE NON-CONVERTIBLE DEBENTURES ("UNSECURED NCDs") OF FACE VALUE OF ₹ 1,000/- EACH (THE "DEBENTURES" OR THE "NCDs") VIDE SHELF PROSPECTUS AND TRANCHE I PROSPECTUS DATED DECEMBER 21, 2018.

MAHINDRA & MAHINDRA FINANCIAL SERVICES LIMITED	Series	I	II	III	IV	Date Stamp & Signature of Lead Manager/Consortium Members / Sub-Consortium Members / Trading Members / SCSB / CRTA / CDP	Received from (Name of Sole / First Applicant) (Mr./Ms./M/s.): _____ Applications submitted without being uploaded on the terminals of the Stock Exchanges will be rejected. Acknowledgement Slip for Applicant
	Issue Price (₹ / NCD)	₹ 1,000					
	No. of NCDs applied for						
	Amount Payable (₹)						
	Grand Total (₹)						
ASBA Bank A/c No. _____ Dated _____ 2019 (Name of Bank & Branch)						All future communication in connection with this application should be addressed to the Registrar to the Issue. For details, please refer overleaf.	Application Form No. 30747073

While submitting the Application Form, the Applicant should ensure that the date stamp being put on the Application Form by the Lead Manager / Consortium / Sub-Consortium Member / Broker / Sub Broker / Trading Member / SCSB / CRTA / CDP matches with the date stamp on the Acknowledgement Slip